



## locations & affiliate locations

### Pennsylvania Locations

**MENCHEY MUSIC SERVICE  
OPERATIONS CENTER**  
888-MENCHEY (636.2439)  
717.637.2185

**CALLIOPE MUSIC**  
Ardmore, PA  
4 E. Lancaster Ave  
610.649.8842

**MENCHEY MUSIC SERVICE  
RETAIL LOCATION**  
Hanover, PA  
1185 High St.  
717.637.8383

**MENCHEY MUSIC SERVICE**  
Harrisburg, PA  
Union Square Shopping Center  
3907 Union Deposit Rd  
717.564.2299

**DELUCA MUSIC**  
Hatboro, PA  
56 S. York Rd  
215.674.1401

**MENCHEY MUSIC SERVICE**  
Lancaster, PA  
Granite Run Square  
1555 Manheim Pk  
717.569.8100

**CARBON COUNTY MUSIC**  
Lehigh, PA  
115 S. 2nd St  
610.377.9077

**MUSIC FORTE**  
Levittown, PA  
Vermillion Square Shopping Center  
8919 New Falls Rd, Suite 17  
215.946.9295

**MENCHEY MUSIC SERVICE**  
Reading, PA  
Shoppes at Wyomissing  
762 Woodland Rd  
484.577.4944

**MENCHEY MUSIC SERVICE**  
York, PA  
Queensgate Towne Center  
2055 Springwood Rd  
717.755.2907

### Maryland Locations

**MENCHEY MUSIC SERVICE**  
Gambrills, MD  
Village at Waugh Chapel  
1340 Main Chapel Way  
667.307.4085

**MENCHEY MUSIC SERVICE**  
Timonium, MD  
Broad St Market  
Broad Ave & Padonia Rd  
410.453.6635

**MENCHEY MUSIC SERVICE**  
Westminster, MD  
Cranberry Square  
405 N. Center St  
410.848.7585

## 2019 rental rates

### Band Instruments

#### Starter Period Rates

3 Month Starter Period Rate  
3 Month Starter Period M&R\*  
**Total for 3 Month Starter Period**

Flute, Clarinet,  
Trumpet, Trombone,  
Drum Kit, Bell Kit

\$29.99  
\$5.99  
**\$35.98**

Alto Sax, Oboe  
& Bass Clarinet

\$45.99  
\$5.99  
**\$51.98**

French Horn, Tenor  
Sax, Baritone

\$59.99  
\$5.99  
**\$65.98**

#### After Starter Period

Monthly Rate  
Monthly M&R\*  
**Total payment**

New	Like New
\$35.00	\$29.00
\$5.99	\$5.99
<b>\$40.99</b>	<b>\$34.99</b>

New	Like New
\$49.00	\$43.00
\$5.99	\$5.99
<b>\$54.99</b>	<b>\$48.99</b>

New	Like New
\$62.00	\$56.00
\$5.99	\$5.99
<b>\$67.99</b>	<b>\$61.99</b>

Like new grade instruments offer slightly lower monthly payments. 100% of your monthly payments apply toward purchase of the instrument you're renting. We offer a 20% early payoff or cash price discount. All prices before tax.

\*M&R is Maintenance and Replacement coverage. With this teacher recommended coverage, we cover all routine instrument maintenance, replacement coverage should the instrument be stolen or irreparable, and loaner instruments while your instrument is in our service department.

With our band instrument program, you will be renting using a consumer rent to own agreement with no obligation to buy. Monthly payments after the initial starter period are the same and vary between \$29-\$62 per month for no more than 36 months. Depending on the instrument being rented, the total cost of rental averages between \$100-\$900. All payments must be made prior to acquiring ownership of the instrument.

