## BOOSTER MEETING MINUTES THURSDAY, SEPTEMBER 28, 2017 6:30 p.m. in the Chorus Room

## TOTAL IN ATTENDANCE: 15

Cookie Sale: Mr. John Mayzum gave welcome and presented guest speaker, Tony Corl. The guest speaker spoke about the cookie sale "Crazy about Cookies". Students sold a total of 414 items last year. He handed out a sheet of paper with important dates. (Corrections on the instructions section: should say all checks payable to PMCB not PMHS.) Last day to sell is October 27 with delivery just before Thanksgiving. All sales will be delivered already packaged and organized by what each student sold. Most of the proceeds goes into students' accounts. At the end of the sale a copy of the order sheet will be handed in; we keep the originals. The order sheet has about 12 lines. If students sell more just add the names and orders on another sheet. Make sure the sheet has the students name on it. Mrs. Harrold will assist and help tally up cookie sale.

Discount Cards: Tony also presented discount cards and a sample was given to each parent that was present. The way this fundraiser works is we give Tony a list of 25-35 potential businesses. (Variety is important). He then reaches out to these businesses to see if they wish to participate. The business name and their discount agreement gets put on the back of the discount card. This fundraiser helps the community bring business. With the cookie dough fundraiser, once you eat it it's gone. With the discount cards you save for the entire year (good for 13-months). This is the beauty of the discount card. It is not known for sure if there is another discount card in circulation from another group in Penn Manor but we just need to make sure to customize and tailor to our local businesses. These are great stocking stuffers. For a small organization like ours we would need to commit to 500 cards. We will be financially responsible for 75% but we can return 25%. Website to check this out in more details is <u>www.fundraisingideas.pro</u>. Mrs. Harrold started a list and welcomes any business ideas you may have.

Teacher updates: Piano cover is \$307+tax. Board approved up to \$350. Also, \$49 was approved by the board for vocal jazz music sheets.

Treasury report: Tax paperwork is complete. Each group has their EIN number. Checks were ordered and each teacher and Mr. Don Harrold have debit cards. Mr. Harrold will look into a 501C. In the past, we did not meet the requirements.

## Current funds are as follows:

- Chorus: \$24,843.72 (\$5,003.79 are student accounts / \$19,839.93 is chorus fund)
- Orchestra: \$3,330.31 (\$1,074 are student accounts / \$2,256.31 is orchestra fund)

Funds: There was a conversation about what the funds are used for. They are used to repair or buy instruments, purchase concert music, off set cost for trips... basically any needs the music department may have to keep their program running. The district has a budget for the music department but that is divided among the band, chorus, and orchestra.

Student accounts: There was a conversation about how the student accounts work. Mr. Harrold gave the example of the Chicken BBQ. Students sold tickets for \$8.00. For each ticket that an individual student sold, \$4.00 will go into the students account. Important note: student accounts cannot be transferred in or out of any other account they may have in the district from another program/group. Another note: When students graduate, left over money goes to the general fund. Leftover money will only be transferred to another siblings account in the program.

School Trips: There was a conversation about how often school trips happen: School trips are every 2 years. In the past it has been Disney/Hawaii but the program is looking into other educational opportunities for the students. Currently Hawaii is no longer on the agenda/plans. On off years there is a senior trip to New York. The students went to Disney last school year 2017. This year the seniors are scheduled to go by bus to New York and the trip average right now is \$2800.

Booster meetings: Our scheduled booster meetings are the last Thursday of every month. January and March have been changed. January 25 is the High School Parent's Night so we will have our meeting January 18. And March 29 is a weather make-up/vacation day so we will have our meeting March 22.

Chicken BBQ notes: butter has arrived, chips were picked up and rolls are being picked up tomorrow. 96 dinners will be available for drive-up sale. At 8 a.m. the students will prep bags and place them in the 2 parked vans. Extra waters will be saved for concert sale or for the student/parents volunteering at the fundraiser. Next year's BBQ date is September 29, 2018.

Scripts: Sign up for Presto Pay online. This is the easiest way to pay for your scripts orders. Also, the web address on the blog should be <u>Shopwithscrip.com</u>. There is no "t" or "s" at the end of scrip. Scripts profits are for the general fund and not students individual accounts. Just of note: any cards purchased through scripts are reloadable.

Subs: first sale is early October. Teachers will hand out forms to the students. Everyone picks up their subs at Boas from 2-6 p.m. Boas keeps the subs refrigerated. This fundraiser is all to student accounts and they are held usually every month (not December and stops in May).

Restaurant/Dining Nights: Wayback. Mr. Harrold will try for a Wednesday night in April and will go to Tropical Smoothie. Friendly's. Mrs. Harrold will reach out to Friendly's on Columbia Avenue for a Wednesday night in October and/or February. Profits go to the general fund.

Candy/Water sale at Concerts: In the past we made \$300. Ms. Agnes Johnson volunteered to chair. (*Thank you for helping the Chorus/Orchestra Department; Welcome to the Team!*). We need to figure out the cost of candy at BJ's and how to make a profit and not just break even.

Ford fundraiser: Don reached out to the sales manager. He will talk to Chapman. Only certain slots nationally and slots are filled within the hour. Honda/Dodge is another option. This fundraiser is still pending more information.

Dominos cards: We need to create a flyer. Al has a document with all the details. 140 out of 350 cards have been sold. We need to sell cards to gain money. Right now we are even.

Apparel: Betsy Torres/Chairperson: We wish to order apparel so that students and parents can wear and promote our music department. We will look into B&T Sportswear in Columbia or other places that were suggested like Elizabethtown Sport. We are not really looking for profit on apparel we just really want it to promote our Chorus and Orchestra department.